



RAMKRISHNA FORGINGS LIMITED

REGD. & CORPORATE OFFICE:

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WESTBENGAL, INDIA

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FAX : (+91 33) 3984 0998

EMAIL : info@ramkrishnaforgings.com
WEBSITE : www.ramkrishnaforgings.com

CIN NO. : L74210WB1981PLC034281

Date: 10th August, 2019

The Listing Department
Bombay Stock Exchange
PJ Towers
Dalal Street
Mumbai – 400 001

The Listing Department
National Stock Exchange of India Limited
"Exchange Plaza" C-1, Block G
Bandra- Kurla Complex, Bandra (E)
Mumbai- 400051

BSE SCRIP CODE: 532527

NSE SYMBOL: RKFORGE

Dear Sir / Madam,

Sub: Investor Presentation for the quarter and year ended 30th June, 2019

Please find enclosed the Investor Presentation on the financial results of the Company for the quarter ended 30th June, 2019.

Request to kindly take the same into record.

Thanking You,

Yours truly,
For Ramkrishna Forgings Limited


Rajesh Mundhra
Company Secretary

WORKS

PLANT- I: PLOT NO. M-6, PHASE VI, GAMARIA, JAMSHEDPUR -832108, JHARKHAND (INDIA); FAX: (+91 657) 2202814
PH: (+91 657) 3984900, 3204242, 3204249
EMAIL: forgings-division@ramkrishnaforgings.com

ISO 9001:2008
ISO 14001:2004
OHSAS 18001:2007
BUREAU VERITAS
Certification



ISO 9001:2008
BUREAU VERITAS
Certification



PLANT- II: 7/40, DUFFER STREET, LILUAH, HOWRAH – 711204
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PLANT- III & IV: PLOT NO. M-15, 16 & NS-26, PHASE VII, INDUSTRIAL AREA, ADITYAPUR, JAMSHEDPUR -832109, JHARKHAND (INDIA) FAX: (+91 657) 3984998
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RAMKRISHNA FORGINGS LIMITED

Investor Presentation

August
2019



The current CV and M&HCV market is subdued due to the cyclical nature of Industry and this downturn started with revision of Axle load norms, liquidity crisis and weak consumer sentiment.

Volume across segment to recover gradually from H2-FY20.

Pre-Buying on account of BS VI is expected to boost demand in Q3-FY20.

Government action is key for faster recovery in Indian Auto market.

RBI rate cut and increase in the ceiling for a bank's exposure to a single NBFC to 20% of its tier I capital from 15% earlier is likely to boost the sentiment and may revive growth.

US Class 8 trucks inflow of order remains subdued, however on account of current order backlog the overseas demand is likely to remain strong for next 9 months.

RKFL focus on addition of new customers and development of new products resulting in increase in content per vehicle.

The long term guidance for revenue & profitability remains positive as we expect stimulus from central government for auto sector in near term.

The company has incurred an expenditure of Rs 74.98 Crores as on June 30,2019 towards its new project for addition of press line and railway facilities.



Net Revenue from Operations
(excl. other income)(INR Crs)

379.25
-7.61% ↓

(Previous Q1- FY19 – 410.48)

EBIDTA (excl. other income)
(INR Crs)

72.16
- 16.56 % ↓

(Previous Q1- FY19- 86.48)

Operating Margin EBIDTA (excl.
other Income) (%)

19.03 %
- 204 bps ↓

(Previous Q1- FY19- 21.07%)

PAT (Rs Crs)

13.47
- 51.39% ↓

(Previous Q1- FY19- 27.72)

Note: % change of YoY basis

Particulars	Q1FY20	Q4FY19	Q1FY19
Total Tonnage (in Tons)	28558	30416	33036
Domestic Tonnage	20484	20506	25961
Export Tonnage	8074	9910	7075
Total Net Revenue (INR, Crs)	379.25	444.11	411.05
Domestic Revenue	256.49	287.35	305.92
Export Revenue	122.41	155.92	104.55
Other Income	0.35	0.84	0.58

INR, Crs

Particulars	FY18-19				FY17-18			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
Net Revenue from Operations (TOI)	443.27	491.47	461.47	410.48	440.11	398.97	338.22	258.17
EBIDTA (excl. other Income)	89.32	105.82	97.87	86.48	91.65	76.83	65.61	50.14
EBDITA/TOI (%)	20.15	21.53	21.21	21.07	20.83	19.26	19.40	19.42
Interest	20.41	20.72	20.59	17.50	17.70	14.59	18.99	18.54
Depreciation	33.20	32.89	28.00	26.74	24.61	20.50	19.83	19.46
PBT	36.55	53.17	49.90	42.82	50.18	42.69	27.44	13.90
PAT	24.93	33.88	32.78	27.72	34.32	27.73	23.53	9.08

Particulars	FY18-19				FY17-18			
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1
EBIDTA/TOI (%)	20.15	21.53	21.21	21.07	20.83	19.26	19.40	19.42
Interest Cover Ratio	4.38	5.11	4.75	4.94	5.18	5.27	3.46	2.70
PBT/TOI (%)	8.25	10.82	10.81	10.43	11.40	10.70	8.11	5.38
PAT/TOI (%)	5.62	6.89	7.10	6.75	7.80	6.95	6.96	3.52

Particulars	FY18-19		FY17-18	
	H2	H1	H2	H1
RONW (%)	13.67	14.82	12.47	9.07
ROCE (%)	17.48	18.11	15.58	12.61
Debt/EBIDTA	2.32	2.20	2.90	3.39
Long Term Debt/Net Worth	0.52	0.55	0.51	0.53
Total Debt/Net Worth	1.01	1.00	1.08	1.09
TOL/TNW	1.46	1.52	1.65	1.60

Mr. Mahabir Prasad
Jalan
(Chairman)

Mr. Naresh Jalan
(Managing Director)

Mr Pawan Kumar Kedia
(Director Finance)

Mr Padam Kumar
Khaitan
(Independent Director)

Mr. Ram Tawakya Singh
(Independent Director)

Mr. Sandipan
Chakravorty
(Independent Director)

Mr. Partha Sarathi
Bhattacharyya
(Independent Director)

Mr. Amitabha Guha
(Independent Director)

Mr. Yudhisthir Lal
Madan
(Independent Director)

Ms. Aditi Bagri
(Independent Director)

Mr Ranaveer Sinha
(Independent Director)

Auditors

Statutory Auditor

S.R. Batliboi & Co. LLP
(a member of Ernst & Young)

Internal Auditor

CELEBRATING
7 YEARS
Singhi & Co.
Chartered Accountants

Bankers

Standard Chartered

DBS

ICICI Bank

IFC
International
Finance
Corporation
WORLD BANK GROUP

HDFC BANK

AXIS BANK



State Bank of India

KVB Karur Vysya Bank
Smart way to bank

IDFC

IDFC BANK

एक्झिम बँक
EXIM BANK
भारतीय निर्यात-आयात बँक
EXPORT-IMPORT BANK OF INDIA

IDBI BANK

kotak
Kotak Mahindra Bank

DCB BANK

RBL BANK

LB≡BW

IndusInd Bank



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Thank You!

A close-up photograph of a hand holding a silver pen, writing the words 'Thank You!' in a cursive script on a white surface. The pen is positioned at the end of the word 'You', and the ink is still wet.

Date: 10th August, 2019

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